

# Green Valley Recreation, Inc. CONSOLIDATED FINANCIAL STATEMENTS

The accompanying pages are the Financial Reports for July 31, 2019. The four statements are:

### Statement of Financial Position.

This is also known as a Balance Sheet or the Statement of Net Assets.

#### Statement of Activities

Also known as an Income and Expense statement. This report shows the types of Income, the categories of expense and the unrealized Investment Market changes for the year to date. The bottom line in this report is the net for all the reserve accounts maintained by GVR.

### Statement of Changes in Net Assets

This report displays the financial activity of the four reserves that make up the Net Assets of Green Valley Recreation. These reserves are:

**Unrestricted** - These net assets include the Fixed Assets (land, buildings and equipment), undesignated current assets less the current liabilities and deferreed revenue items.

**Emergency** - Designated by the Board of Directors, this reserve is held to provide liquidity when needed for operational emergencies.

**Maint - Repair - Replacement** - designated by the Board of Directors, this reserve is the accumulation of assets in support of the Reserve Study which is mandated for Common Interest Realty Associations like Green Valley Recreation. Annual amounts are budgeted and transferred into this reserve for the purposes of the name of this reserve.

**Initiatives** - This reserve is designated by the Board of Directors to help with the funding for new programs that evolve from member interests and demands. Innovation in programming enables GVR to respond to member expectations.

#### **Investment Portfolios**

This report displays the market values of investments at the beginning of the year, the dollar amounts of changes that occurred from January 1st to the date of the financial statements. The unrealized gain or loss on market value changes is shown on a separate line to result in the market value of investments as of the reporting month end. The investments related to each of the Reserves (Unrestricted and Designated) are included in separate columns.



### **Statement of Financial Position**

As of Date: July 31, 2019 and Dec 31, 2018

	July 31, 2019	Dec 31, 2018	
ASSETS	Total	Total	
Current Assets			
Cash/Cash Equivalents	1,097,598	1,099,888	
Accounts Receivable	223,103	97,020	
Prepaid Expenses	234,973	207,872	
Other Investments Charles Schwab/SBH	9,841,585	-	
Investments	3,510,181	10,995,715	
Total Current Assets	14,907,439	12,400,495	
Fixed Assets			
Contributed Fixed Assets	17,593,785	17,593,785	
Purchased fixed Assets	20,199,537	19,354,268	
Sub-Total	37,793,322	36,948,053	
Less - Accumulated Depreciation	(21,265,063)	(20,315,542)	
Net Fixed Assets	16,528,259	16,632,511	
Total Assets	31,435,698	29,033,006	
LIABILITIES			
Current Liabilities			
Accounts Payable	263,374	342,959	
Deferred Dues & Fees	2,722,597	1,106,509	
Deferred Programs	68,391	260,046	
Total Current Liabilities	3,054,363	1,709,514	
TOTAL NET ASSETS	28,381,335	27,323,492	
NET ASSETS			
Temporarily Restricted: Board Designated:			
Emergency	819,329	804,646	
Maint - Repair - Replacement	6,688,532	5,881,453	
Initiatives	2,333,724	1,996,087	
Sub-Total	9,841,585	8,682,185	
Unrestricted Net Assets	17,481,908	18,641,307	
Net change Year-to-Date	1,057,843	-	
Unrestricted Net Assets	18,539,751	18,641,307	
TOTAL NET ASSETS	28,381,335	27,323,492	



### **Summary Statement of Activities**

7 month period ending July 31, 2019

	Actual		Budget to Date		%	
REVENUES:						
Member Dues	\$	3,917,089	\$	3,909,120	0.2%	
Life Care, Guest Cards, Transfer, Tenant & Add'l Card Fees	•	520,341	•	439,040	18.5%	
New Member Capital/Initial Fees		1,471,405		1,571,005	(6.3%)	
Recreation Income		459,169		500,763	(8.3%)	
Cell Tower Lease / Advertising Income		82,991		77,000	7.8%	
Investment Income/Realized Gains		161,023		125,417	28.4%	
Other Income		129,488		73,792	75.5%	
Total Revenues		6,741,505		6,696,136	0.7%	
EXPENSES:						
Facilities & Equipment		2,297,331		1,824,521	(25.9%)	
Personnel		2,680,560		2,952,852	9.2%	
Program		488,621		497,193	1.7%	
Communications		102,157		124,398	17.9%	
Operations		180,147		335,572	46.3%	
Corporate Expenses		393,828		400,313	1.6%	
Total Expenses		6,142,644		6,134,848	(0.1%)	
Net Change in Net Assets from Operations		598,861		561,288		
From Investment Activity:						
Net Unrealized Market Value Change		458,982		(10,500)		
Net Excess (Deficiency) GVR (All Reserves)	\$	1,057,843		550,788		



# Green Valley Recreation, Inc. Summary Statement of Activities

Current Year - January to July 31, 2019

	BUDGET COMPARISON Ficas Vacs Demaining							
	YTD	YTD	YTD	Fiscal Year	Remaining			
	Actual	Budget	Variance	Budget	FY Budget			
Revenue								
Member Dues	3,917,089	3,909,120	7,969	6,701,349	2,784,260			
Life Care, Transfer, Tenant & Add'l Card Fees	520,341	439,040	81,301	752,640	232,299			
Capital Revenue	1,471,405	1,571,005	(99,600)	2,693,151	1,221,746			
Programs	178,679	249,083	(70,404)	427,000	240 224			
Instructional	280,489	251,679	28,810	427,000 431,450	248,321 150,961			
Recreational Revenue	459,169	500,763	(41,594)	858,450	399,281			
	100,100	000,100	(+1,03+)	000,400	399,201			
Investment Income	161,023	125,417	35,606	215,000	53,977			
			00,000	2.0,000	00,071			
Advertising Income	63,805	43,750	20,055	75,000	11,195			
Cell Tower Lease Income	19,186	33,250	(14,064)	57,000	37,814			
Communications Revenue	82,991	77,000	5,991	132,000	49,009			
Others	70.000							
Other Income Facility Rent	79,236	58,625	20,611	100,500	21,264			
Marketing Events	50,252	13,417	36,836	23,000	(27,252)			
Other Revenue	129,488	1,750	(1,750)	3,000	3,000			
Other Revenue	129,400	73,792	55,696	126,500	(2,988)			
Total Revenue	6,741,505	6,696,136	45.260	11 170 000	4 707 505			
rotal revenue	0,741,000	0,090,130	45,369	11,479,090	4,737,585			
Expenses								
Major Projects-Repair & Maintenance	446,899	138,384	(308,515)	237,229	(209,670)			
Facility Maintenance	99,148	282,023	182,875	483,468	384,320			
Fees & Assessments	16,499	20,183	3,684	34,600	18,101			
Utilities	550,845	438,529	(112,315)	751,765	200,920			
Depreciation	949,521	763,647	(185,874)	1,309,109	359,588			
Furniture & Equipment	194,182	134,735	(59,447)	230,975	36,793			
Vehicles	40,237	47,019	6,782	80,604	40,367			
Facilities & Equipment	2,297,331	1,824,521	(472,810)	3,127,750	830,419			
Wages, Benefits, Payroll Expenses	2,650,947	2 010 019	269 072	E 004 024	0.050.005			
Conferences & Training	2,030,947	2,919,018 33,833	268,072 4,220	5,004,031	2,353,085			
Personnel	2,680,560	2,952,852	272,292	58,000 5,062,031	28,387			
1 GIGGINIGI	2,000,000	2,902,002	212,292	3,002,031	2,381,471			
Food & Catering	20,779	30,100	9,321	51,600	30,821			
Recreation Contracts	396,067	408,760	12,693	700,731	304,664			
Bank & Credit Card Fees	71,776	58,333	(13,442)	100,000	28,224			
Program	488,621	497,193	8,572	852,331	363,710			
Communications	57,079	59,780	2,701	102,480	45,401			
Printing Advertising	45,077	55,868	10,790	96,353	51,276			
Advertising Communications	400.457	8,750	8,750	15,000	15,000			
Communications	102,157	124,398	22,241	213,833	111,676			
Supplies	161,574	260,122	98,547	445,923	284,349			
Postage	8,831	21,723	12,893	37,240	28,409			
Dues & Subscriptions	4,889	3,821	(1,068)	6,550	1,661			
Travel & Entertainment	7,395	13,650	6,255	23,400	16,005			
Other Operating Expense	(2,542)	36,257	38,798	62,154	64,696			
Operations	180,147	335,572	155,425	575,267	395,120			
				•	,			
Information Technology	46,708	82,338	35,630	141,150	94,442			
Professional Fees	169,869	169,983	114	291,400	121,531			
Commercial Insurance	159,794	125,417	(34,377)	215,000	55,206			
Taxes	-	8,575	8,575	14,700	14,700			
Provision for Bad Debt	17,457	14,000	(3,457)	24,000	6,543			
Corporate Expenses	393,828	400,313	6,485	686,250	292,422			
Expenses	6 1 4 2 6 4 4	6 104 040	(7.700)	40 547 400	4.074.515			
Gross surplus(Rev-Exp)	6,142,644	6,134,848	(7,796)	10,517,462	4,374,818			
Unrealized Gain/Loss on Investment	598,861 458,982	561,288 (10,500)	37,573	961,628	362,767			
Net from Operations		(10,500)	469,482	(18,000)	(476,982)			
	1,057,843	550,788	507,055	943,628	(114,215)			



### **Summary Statement of Activities**

YTD Period: 7 month period ending July 31, 2019 FY Budget Period: Jan 1, 2019 - Dec 31, 2019

	PRIOR	YEAR COMPAI	RISON	7	BUDGET COMPARISON						
	2018 YTD	2019 YTD	Year to Year	ĺ	YTD	YTD	YTD		Fiscal Year	Remaining	
Revenue	Actual	Actual	Variance	<u>%</u>	Actual	Budget	Variance	<u>%</u>	Sudget	FY Budget	
Member Dues	3,865,692	3,917,089	51,397	1%	3,917,089	3,909,120	7.000	0%	6 704 040	0.704.000	
LC,Trans., Crd Fees.	511,523	520,341	8,818	2%	520,341	439,040	7,969 81,301	19%	6,701,349 752,640	2,784,260	
Capital Revenue	1,660,822	1,471,405	(189,417	1	1,471,405	1,571,005	(99,600)		2,693,151	232,299 1,221,746	
		, , , , , , ,	<b>( ,</b> ,	1	1 77.1.4	.,07.,000	(00,000)	(0.0)	2,000,101	1,221,740	
Programs	272,198	178,679	(93,519		178,679	249,083	(70,404)	(28%)	427,000	248,321	
Instructional	252,155	280,489	28,335	11%	280,489	251,679	28,810	11%	431,450	150,961	
Recreational Revenue	524,353	459,169	(65,184)	(12%)	459,169	500,763	(41,594)	(8%)	858,450	399,281	
Investment Income	99,066	161,023	61,957	63%	161,023	125,417	35.606	28%	215,000	53,977	
				]					2.0,000	00,077	
Advertising Income Cell Tower Lease Inc.	51,010 26,559	63,805	12,795	25%	63,805	43,750	20,055	46%	75,000	11,195	
Comm. Revenue	77,570	19,186	(7,374)	4	19,186	33,250	(14,064)	(42%)	57,000	37,814	
Comm. Revenue	77,570	82,991	5,421	7%	82,991	77,000	5,991	8%	132,000	49,009	
Other Income	90,642	79,236	(11,406)	(13%)	79,236	58,625	20,611	35%	100,500	21,264	
Facility Rent	11,644	50,252	38,608	332%	50,252	13,417	36,836	275%	23,000	(27,252)	
Marketing Events	-	<u>-</u>		_	_	1,750	(1,750)	(100%)	3,000	3,000	
Other Revenue	102,286	129,488	27,202	27%	129,488	73,792	55,696	75%	126,500	(2,988)	
Total Revenue	6,841,311	6,741,505	(99,806)	(1%)	6,741,505	6,696,136	45,369	1%	11,479,090	4 727 505	
_		3,, ,,,,,,	(30,000)	] (,,,,,,	5,747,500	0,030,730	45,309	170	11,479,090	4,737,585	
Expenses							-				
Major ProjRep. & Maint.	262,441	446,899	(184,458)		446,899	138,384	(308,515)	(223%)	237,229	(209,670)	
Facility Maintenance	123,941	99,148	24,793	20%	99,148	282,023	182,875	65%	483,468	384,320	
Fees & Assessments Utilities	7,183 591,485	16,499 550,845	(9,316)	(130%) 7%	16,499	20,183	3,684	18%	34,600	18,101	
Depreciation	816,977	949,521	40,641 (132,545)	1	550,845 949,521	438,529	(112,315)	(26%)	751,765	200,920	
Furniture & Equipment	146,918	194,182	(47,265)	' '	194,182	763,647 134,735	(185,874)	(24%)	1,309,109	359,588	
Vehicles	30,595	40,237	(9,642)	(32%)	40,237	47,019	(59,447) 6,782	(44%) 14%	230,975 80,604	36,793	
Facilities & Equipment	1,979,540	2,297,331	(317,791)	(16%)	2,297,331	1,824,521	(472,810)	(26%)	3,127,750	40,367 830,419	
Wages, Benfts., PR Exp.	2,653,207	2,650,947	2,261	0%	2,650,947	2,919,018	268,072	9%	E 004 024	0.050.005	
Conferences & Training	29,595	29,613	(18)	(0%)	29,613	33,833	4,220	12%	5,004,031 58,000	2,353,085 28,387	
Personnel	2,682,802	2,680,560	2,242	0%	2,680,560	2,952,852	272,292	9%	5,062,031	2,381,471	
F. 1804	0.4.400	AA							-,,		
Food & Catering Recreation Contracts	24,490 411,135	20,779 396,067	3,711	15%	20,779	30,100	9,321	31%	51,600	30,821	
Bank & Credit Card Fees	61,194	71,776	15,069 (10,581)	4% (17%)	396,067 71,776	408,760	12,693	3%	700,731	304,664	
Program	496,820	488,621	8,199	2%	488,621	58,333 497,193	(13,442) 8,572	(23%) 2%	100,000 852,331	28,224	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,	5,,05		400,021	437,130	0,072	2/0	602,331	363,710	
Communications	56,659	57,079	(420)	(1%)	57,079	59,780	2,701	5%	102,480	45,401	
Printing	46,137	45,077	1,059	2%	45,077	55,868	10,790	19%	96,353	51,276	
Advertising	3,734	400 457	3,734	100%	-	8,750	8,750	100%	15,000	15,000	
Communications	106,529	102,157	4,373	4%	102,157	124,398	22,241	18%	213,833	111,676	
Supplies	184,292	161,574	22,717	12%	161,574	260,122	98,547	38%	445,923	284,349	
Postage	8,211	8,831	(620)	(8%)	8,831	21,723	12,893	59%	37,240	28,409	
Dues & Subscriptions	6,779	4,889	1,889	28%	4,889	3,821	(1,068)	(28%)	6,550	1,661	
Travel & Entertainment	1,015	7,395	(6,380)	(629%)	7,395	13,650	6,255	46%	23,400	16,005	
Other Operating Expense	22,474 222,770	(2,542)	25,016	111%	(2,542)	36,257	38,798	107%	62,154	64,696	
Operations	222,770	180,147	42,622	19%	180,147	335,572	155,425	46%	575,267	395,120	
Information Technology	33,887	46,708	(12,821)	(38%)	46,708	82,338	35,630	43%	141,150	94,442	
Professional Fees	130,254	169,869	(39,615)	(30%)	169,869	169,983	114	0%	291,400	121,531	
Commercial Insurance	125,531	159,794	(34,263)	(27%)	159,794	125,417	(34,377)	(27%)	215,000	55,206	
Taxes	54	47.467	54	100%	-	8,575	8,575	100%	14,700	14,700	
Provision for Bad Debt Corporate Expenses	17,109 306,835	17,457 393,828	(348)	(2%) (28%)	17,457 393,828	14,000 400,313	(3,457) 6,485	(25%)   2%	24,000 686,250	6,543	
,		,	(20,000)	( //)	550,020		0,400	2.70	000,250	292,422	
Expenses	5,795,296	6,142,644	(347,348)	(6%)	6,142,644	6,134,848	(7,796)	(0%)	10,517,462	4,374,818	
Gross surplus(Rev-Exp)	1,046,015	598,861	(447,154)	ŀ	598,861	561,288	27 572	ŀ	064 630	-	
` ` ` ''	(130,687)	458,982	589,668	ŀ			37,573	-	961,628	362,767	
Unrea. Gain/Loss on Invest.  Net from Operations				ŀ	458,982	(10,500)	469,482	-	(18,000)	(476,982)	
Tot nom Operations	915,329	1,057,843	142,515	ı,	1,057,843	550,788	507,055	L	943,628	(114,215)	



### **Investment Portfolios**

## **Changes and Market Values**

## **Beginning of Year and Curent Month End**

	Totals	Unrestricted	Emergency Reserve Fund	Maint - Repair - Replace Reserve Fund	Initiatives Reserve Fund
Balance Dec 31, 2018 (at Market)	\$ 10,995,715	2,313,529	804,646	5,881,453	1,996,087
Changes since Jan 1, 2018:  Principal additions Investment income Withdrawals Investment Expenses  Net Change for 7 Months	5,504,098 161,023 (3,764,310) (3,742) 1,897,069		. , ,	(165)	391,464 28,146 (147,969) (95) 271,546
Balance before Market Change at July 31, 2019 7 months Change in Unrealized Gain/(Loss)	12,892,784	3,506,229 3,952	725,232 94,097	6,393,690 294,843	2,267,633 66,091
Balance at July 31, 2019 (at Market)	\$ 13,351,766	3,510,181	819,329	6,688,532	2,333,724



## Statement of Changes in Net Assets

As of Date: July 31, 2019 and Dec 31, 2018

		<u>Unrest</u>	<u>ricted</u>	Emergency Reserve Fund	Maint - Repair - Replacement Reserve Fund	Initiatives Reserve Fund	
	Totals	Unrestricted	Fixed Assets	:	reserve i anu		
Net change in net assets-GVR	\$ 1,057,843	1,057,843	_	-	_	_	
Transfers between unrestricted and reserves:							
Reserve Study Allocation	0	(1,046,850)	_		1,046,850		
Principal Transfers	Ō	(103,065)	-	-	(288,400)	- 391,464	
		( ,,,,,,,,	:		(200,400)	391,404	
Depreciation	0	949,521	(949,521)	-	_ :	_	
Purchase of Fixed Assets	0	(845,269)	845,269	_	-	_	
Withdrawals	0	562,262	-	(84,541)	(329,753)	(147,969)	
Allocations of Net Change components:						, ,	
Investment income	۸	(400,000)					
Investment Expenses	0	(120,302) 3,585	-	8,452	83,704	28,146	
an someth and show	U	3,000	-	(3,325)	(165)	(95)	
Unrealized Gains (Losses) on Market	0	(455,030)		94,097	294,843	66.004	
Repairs and replacements	Ō	(100,000)		34,037	254,043	66,091	
Net Change to July 31, 2019	1,057,843	2,696	(104,252)	14,683	807,079	337,637	
			·	, , , , , , , , , , , , , , , , , , ,	•	,	
Net Assets at, Dec 31, 2018	27,323,492	2,008,795	16,632,511	804,646	5,881,453	1,996,087	
51 / A / / /							
Net Assets as at, July 31, 2019	\$ 28,381,335	2,011,492	16,528,259	819,329	6,688,532	2,333,724	